

## Data Overview

The candidate's profile is locked.

Personal Data		Address
<b>Form of Address</b>	<b>First Name</b>	Mr. NICHOLAS ETTIAH 10 ALEXANDER WORLU/KPAKANI STREET, RUMUIGBO, PORT HARCOURT PORT HARCOURT NIGERIA
Mr.	NICHOLAS	
	<b>Last Name</b>	
	ETTIAH	
<b>Date of Birth</b>	<b>Sex</b>	
22.07.1988	Male	
<b>Geopolitical Zone</b>	<b>State</b>	
South South	Akwa Ibom	
<b>Local Govt. Area</b>	<b>Home town</b>	
Ibeno	MKPANAK	

Communication Data	
<b>Telephone</b>	
<b>Private Number</b>	08069318352 <i>(Preferred for Contact)</i>
<b>E-Mail</b>	
<b>E-Mail</b>	nicholasettiah@gmail.com
<b>Internet References</b>	
<b>Type of Internet Reference</b>	<b>Description</b>
Social Network	

Work Experience	
<b>KEAVOK TECHNOLOGIES LTD</b>	<i>(Not Under Notice)</i>
<b>Period</b>	03.08.2020 - Open
<b>Country</b>	Nigeria
<b>City</b>	PORT HARCOURT
<b>State</b>	Rivers
<b>Industry</b>	Oil and Gas
<b>Functional Area</b>	Operations

## Work Experience

**Hierarchy Level** Senior Management

**Internal Job Title** SALES AND OPERATIONS MANAGER

**Description** Managing technical tools and platforms, including CRMs (customer relationship management platforms such as Salesforce), often in collaboration with IT. Interface with vendors to achieve seamless processes in delivering. Playing a key role in sales and operations planning (S&OP), a process where executives continuously align diverse functions in an organization. Interpreting analytics and research for the company's understanding. Using internal data, along with market and competitor research, to help drive sales strategy and "hit the numbers". Having a sales ops department as a "center of excellence," operating at the forefront of strategic leadership and decision making. Managing sales data. Reporting sales and campaign results. Communicating news and wins. Organizing and maintaining sales collateral for access by reps. Sales forecasting for goal setting, using past data and indicators. Managing sales representative compensation plans and incentives. Training staff in products, market, and processes for sales excellence. Hiring and onboarding employees and mentoring current ones. Defining and refining structured sales processes for efficiency. Making sure the operators installed equipment by adhering to procedural standards. Defining sales process steps to improve conversions, shorten sales cycles, and maximize wins

### NOV OIL & GAS NIG LTD

**Period** 15.09.2015 - 28.02.2020

**Country** Nigeria

**City** PORT HARCOURT

**State** Rivers

**Industry** Oil and Gas

**Functional Area** Operations

**Hierarchy Level** Section Head

**Internal Job Title** FIELD PROCESS CONTROL ENGINEER

**Description** Overseeing the plant procedures. Monitoring the process control codes. Planning and executing the application program loads. Offering day to day plant process automatic support. Supervising the work and assisting the fellow team members. Troubleshooting and resolving any problems that occur at the plant. Documenting the details of the plant procedures. Preparing standardized procedures for operating plants. Maximizing efficiency and cost of the processes. Adhering to the safety and environmental protection. Working in collaboration with the Engineers and other team members. Identifying the areas that require process control optimizations. Staying abreast of the latest developments in the process control engineering.

### DOCHEN OIL SERVICES NIG LIMITED

**Period** 17.01.2013 - 29.06.2015

**Country** Nigeria

## Work Experience

<b>City</b>	MKPANAK-BIG TOWN, IBENO
<b>State</b>	Akwa Ibom
<b>Industry</b>	Oil and Gas
<b>Functional Area</b>	Engineering and Maintenance
<b>Hierarchy Level</b>	Interns
<b>Internal Job Title</b>	ASSISTANT FIELD PROCESS ENGINEER
<b>Description</b>	Servicing and Repairs of surface systems valves for wellhead (SSV's)equipment. First and second line routine well head maintenance,integrity check and recording of well head pressure. Carrying out valveleak test, x-bushing seals, checking and re-setting of well head.Inspection of surface casing, replace damaged or lost ½” cork valves,change out leaking gate valves on well head and plug valves onFlowline.Securing wells by plugging it off with non-return valves orbacked pressure valves prior to x-mas tree valves repair or rig move andunplugging for flow of wells. Installing Cameron control Units (CCU),Halliburton and NOV wellhead control panel (WHCP), Baker actuators innewly completed or worked over wells and pipelines, also worked on rigslike lonestars, Caroil drill, Transocean rig, ExxonMobil, SPDC

## NATIONAL YOUTH SERVICE CORPS

<b>Period</b>	06.11.2012 - 05.11.2013
<b>Country</b>	Nigeria
<b>City</b>	YENAGOA
<b>State</b>	Bayelsa
<b>Industry</b>	Education
<b>Functional Area</b>	Education
<b>Hierarchy Level</b>	NYSC
<b>Internal Job Title</b>	CLASS TEACHER
<b>Description</b>	Developed and issued educational content including notes, tests, andassignments.Supervised classes to ensure all students are learning in a safe andproductive environment.Delivered personalized instruction to each student by encouraginginteractive learning.Preparing and distributing periodic progress reports and semester reportcards.Allocating and grading homework, assignments, and tests.Evaluating and documenting students' progress.

## Education

<b>MODIBBO ADAMA UNIVERSITY OF TECHNOLOGY, YOLA, ADAMAWA STATE</b>	<i>(Highest Degree/Cert.)</i>
<b>Period</b>	15.09.2005 - 10.05.2012

Education	
<b>Country</b>	Nigeria
<b>City</b>	YOLA
<b>State</b>	Adamawa
<b>Education Type</b>	University
<b>Education Level</b>	Bachelors Degree
<b>Broad Field of Educ.</b>	Chemical Engineering
<b>Subject</b>	CHEMICAL ENGINEERING
<b>Final Grade</b>	2:2
<b>Description</b>	BACHELOR OF ENGINEERING (Hons) CHEMICAL ENGINEERING WITH SECOND CLASSLOWER DIVISION.CERTIFICATE NUMBER IS 001147
IMMACULATE CONCEPTION SEMINARY, MFAMOSING, CALABAR	
<b>Period</b>	13.09.1996 - 28.06.2002
<b>Country</b>	Nigeria
<b>City</b>	MFAMOSING, CALABAR
<b>State</b>	Cross Rivers
<b>Education Type</b>	Secondary School
<b>Education Level</b>	Secondary School Leaving Cert.
<b>Broad Field of Educ.</b>	Sciences
<b>Subject</b>	Sciences
<b>Final Grade</b>	N/A
<b>Description</b>	Senior School Leaving Certificate.certificate number is 21482023FC
SS PETER & PAUL'S NURSERY/PRIMARY SCHOOL, MKPANAK-IBENO	
<b>Period</b>	09.09.1991 - 19.07.1996
<b>Country</b>	Nigeria
<b>City</b>	MKPANAK-BIG TOWN, IBENO
<b>State</b>	Akwa Ibom
<b>Education Type</b>	Primary School
<b>Education Level</b>	Primary School Leaving Cert.
<b>Broad Field of Educ.</b>	Sciences
<b>Subject</b>	Sciences
<b>Final Grade</b>	Dist

## Education

**Description** FIRST SCHOOL LEAVING CERTIFICATE.CERTIFICATE NUMBER IS 240

## Qualifications

### ENGINEERING

**Nigerian Society of Engineers**

## Attachments

### Senior School Cert

**Attachment Type** WASC or NECO Result

**Language** English

**URL** Senior School Cert

### BIRTH CERT

**Attachment Type** Birth Certificate

**Language** English

**URL** BIRTH CERT

### NYSC CERT.pdf

**Attachment Type** NYSC Certificate/Exemption

**Language** English

**URL** NYSC CERT.pdf

### B.ENG (Hons)

**Attachment Type** Educational Certificate

**Language** English

**URL** B.ENG (Hons)

### FIRST SCHOOL LEAVING CERT.pdf

**Attachment Type** Educational Certificate

**Language** English

**URL** FIRST SCHOOL LEAVING CERT.pdf

### NSChE

**Attachment Type** Others

**Attachments**

<b>Language</b>	English
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<b>URL</b>	NSChE
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**CURRICULUM VITAE**

<b>Attachment Type</b>	CV/Resume
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<b>Language</b>	English
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<b>URL</b>	CURRICULUM VITAE
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**Applications**

<b>Application Date</b>	<b>Status</b>	<b>Job Posting</b>
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	Draft	Interface Engineer
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